## <u>DELHI PUBLIC SCHOOL, JAMMU</u> <u>SYLLABUS BIFURCATION</u> <u>SESSION: 2024-25</u>

Class: XII Subject: Entrepreneurship (066)

## **Objectives of Theory:**

The broad objective of teaching Entrepreneurship at Senior School stage intends to help the students:

- To develop Entrepreneurial mindset among Higher Secondary School children.
- To encourage school children to opt for self-employment as a viable option for earning dignified means of living.
- To enable students to appreciate the dynamic changes happening in the economy.

## **Objectives of Project Work:**

- To acquaint the students about the role of Entrepreneurship in the growth and economic development of the nation.
- To promote Entrepreneurship as life-skills to improve quality of life, skills of creation and management of entrepreneurial pursuits;

S.No	Month	Name of units
1	April	Chapter-1- Entrepreneurial Opportunity.
		<ul> <li>Foundation sheet for Revision of concepts.</li> </ul>
		Activity-:-
		<ul> <li>Revision of concepts through discussions.</li> </ul>
		<ul> <li>Assignment to recapitulate the concepts learnt in the chapter.</li> </ul>
2	May	Chapter-2- Entrepreneurial planning.
		Assignment- Revision sheet
		<b>Presentation:</b> Types of Plans.
3	June/July	<b>Chapter-3 Enterprise Marketing</b>
		(Power point presentation) on Marketing mix.
4	August	Chapter-4- Enterprise growth strategies
		Foundation worksheet on Mergers and acquisitions.
		<b>Presentation-</b> on the topic Franchising.
5	September	Chapter-5- Business Arithmetic.
		<b>Experiential learning:</b> - To enhance the knowledge and skill of the students.
		<b>Assignment-</b> on the topic Inventory control.
		Sample paper -:
		Chapters:
		1. Entrepreneurial opportunity.
		2. Entrepreneurial planning.
	0.43	3. Enterprise marketing.
6	October	Chapter-6- Resource Mobilization
		Class Discussion on the topic Money market and capital market.
		<b>Experiential learning</b> to enhance the knowledge and skill of the students.
		<b>❖ Activity</b> -:-What are the ways to raise funds from the market.
7	November	Revision
8	December	Practice of case study questions.
9	January	Revision
	•	Assignment- on Venture capitalists.
		* Activity-:- Presentation of promotional startegies.
		Sample paper-:-
		Chapters:
		1. Entrepreneurial opportunity.
		2. Entrepreneurial planning.
		3. Enterprise marketing.
		4. Enterprise growth strategies.

		5. Business Arithmetic.		
		6. Resource Mobilization.		
10	February	Case study questions		
11	March	> Revision		

## **Exam Schedule:**

**Syllabus of Cycle Test-1:** 

Chapter 1. Entrepreneurial opportunity.

Chapter 2. Entrepreneurial planning.

Syllabus of Half –Yearly:

Chapter 1. Entrepreneurial opportunity.

Chapter 2. Entrepreneurial planning.

Chapter 3. Enterprise marketing.

Syllabus of Pre- Board I

**Chapter 1. Entrepreneurial opportunity.** 

Chapter 2. Entrepreneurial planning.

**Chapter 3. Enterprise marketing.** 

Chapter 4. Enterprise growth strategies.

**Chapter 5. Business Arithmetic.** 

**Chapter 6. Resource Mobilization.** 

**Syllabus for Pre Board II:** 

**Chapter 1. Entrepreneurial opportunity.** 

Chapter 2. Entrepreneurial planning.

**Chapter 3. Enterprise marketing.** 

Chapter 4. Enterprise growth strategies.

**Chapter 5. Business Arithmetic.** 

Chapter 6. Resource Mobilization.

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**Subject Coordinator**